

July 29, 2002

GTL Limited Q1 Sales & Services up 10.26%. Operating Profit up 34%, Net Profit Down 20%

Mumbai, July 29, 2002: GTL Limited, the premier Network Engineering and IT Services Company announced its audited results for the quarter ended June 30, 2002.

Consolidated Net Sales and Services for the quarter ended June 30, 2002 was Rs.146.04 crores as against Rs. 124.63 crores in the corresponding quarter of the previous year, registering a growth of 17.18%.

Net Sales and Services for GTL Limited for the quarter ended June 30, 2002, stood at Rs 130.24 crores as against Rs 118.12 crores in the corresponding quarter of the previous year, registering a growth of 10.26%. From April 2002, the businesses of the Company have been grouped under three divisions (segments), viz. Network Engineering (NE), Customer Management Solutions (CMS) and Enterprise Solutions (ES). **Network Engineering** recorded a turnover of Rs. 38.76 crores, registering a growth of 128% over the corresponding quarter of previous year. **CMS** recorded a turnover of Rs. 22.88 crores, a growth of 54% over the corresponding quarter of previous year and **ES** recorded a turnover of Rs.68.59 crores, a decline of 20% over the corresponding quarter of the previous year.

Consolidated Operating Profit before Depreciation (EBIDTA) during the quarter ended June 30, 2002 was Rs. 45.27 crores as against Rs 33.78 crores in the corresponding quarter of the previous year, registering a significant growth of 34%.

Operating Profit before Depreciation (EBIDTA) for GTL Limited during the quarter ended June 30, 2002 stood at Rs 40.53 crores as against Rs 31.40 crores in the corresponding quarter of the previous year, registering a strong growth of 29 %.

Consolidated Net Profit after Tax & before Extra-ordinary Items during the quarter ended June 30, 2002 was Rs 24.55 crores as against Rs 27.83 crores in the corresponding quarter of the previous year, registering a decline of 12%.

Net Profit after Tax & before Extra-ordinary Items for GTL Limited during the quarter ended June 30, 2002 was Rs 21.43 crores as against Rs 27.09 crores in the corresponding quarter of the previous year, registering a decline of over 20%.

Other Income during the quarter ended June 30, 2002 stood at Rs 4.63 crores as against Rs 15.69 crores in the corresponding quarter of the previous year, registering a decline of 70%. This decline was largely on account of:

Interest (Net) and Others for the corresponding quarter of the previous year included refund of Income Tax amounting to Rs. 5.42 crores as against Nil in the current quarter.

Sharp reduction in the rates of interest, both domestically and globally.

Virtual stability in dollar-rupee exchange rate resulting in lower exchange gain as compared to previous period.

The Company expects the Other Income for the current financial year to remain low due to the falling interest rates, both domestically and globally.

About GTL Limited

GTL Limited is a leading Network Engineering and IT Services company with an annual turnover of Rs 532.81 crores, for the year ended March 31, 2002. GTL's vision is to "Spearhead Technology-driven Business Innovations". GTL brings together various technologies to address client's critical business imperatives.

With employees strength over 2100, GTL is present in 21 locations in India and 11 locations internationally that include USA, UK, Germany, Saudi Arabia, Mauritius, Singapore, Middle East, New Zealand and Australia.

GTL has a focus on Industry Verticals such as IT & Telecom, Healthcare & Pharmaceutical, Banking, Finance & Insurance, Manufacturing and Hospitality.

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